



Third Quarter 2013 Results

Paris, October 31, 2013



Safe Harbor

This presentation contains both historical and forward-looking statements. These forward-looking statements are not based on historical facts, but rather reflect our current expectations concerning future results and events and generally may be identified by the use of forward-looking words such as “believe”, “aim”, “expect”, “anticipate”, “intend”, “foresee”, “likely”, “should”, “planned”, “may”, “estimates”, “potential” or other similar words. Similarly, statements that describe our objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from the anticipated results, performance or achievements expressed or implied by these forward-looking statements. Risks that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among other things: our ability to successfully continue to originate and execute large services contracts, and construction and project risks generally; the level of production-related capital expenditure in the oil and gas industry as well as other industries; currency fluctuations; interest rate fluctuations; raw material, especially steel as well as maritime freight price fluctuations; the timing of development of energy resources; armed conflict or political instability in the Arabian-Persian Gulf, Africa or other regions; the strength of competition; control of costs and expenses; the reduced availability of government-sponsored export financing; losses in one or more of our large contracts; U.S. legislation relating to investments in Iran or elsewhere where we seek to do business; changes in tax legislation, rules, regulation or enforcement; intensified price pressure by our competitors; severe weather conditions; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards, IFRS, according to which we prepare our financial statements as of January 1, 2005; political and social stability in developing countries; competition; supply chain bottlenecks; the ability of our subcontractors to attract skilled labor; the fact that our operations may cause the discharge of hazardous substances, leading to significant environmental remediation costs; our ability to manage and mitigate logistical challenges due to underdeveloped infrastructure in some countries where we are performing projects.

Some of these risk factors are set forth and discussed in more detail in our Annual Report. Should one of these known or unknown risks materialize, or should our underlying assumptions prove incorrect, our future results could be adversely affected, causing these results to differ materially from those expressed in our forward-looking statements. These factors are not necessarily all of the important factors that could cause our actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors also could have material adverse effects on our future results. The forward-looking statements included in this release are made only as of the date of this release. We cannot assure you that projected results or events will be achieved. We do not intend, and do not assume any obligation to update any industry information or forward looking information set forth in this release to reflect subsequent events or circumstances.

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Third Quarter 2013 Main Elements

Financials

- **Revenue** grew by 15.6%⁽¹⁾, to €2.4 billion
- **Group Operating margin**⁽²⁾ at 9.2%
- **Net income** grew 1.9%⁽¹⁾, to €150 million
- **EPS**⁽³⁾ grew 1.6%⁽¹⁾, to €1.24
- €15.9 billion **backlog**, with €3.1 billion **order intake**

⁽¹⁾ year-on-year

⁽²⁾ from recurring activities

⁽³⁾ diluted Earning Per Share: 125,466,978 outstanding shares

Recent project awards

- Award of 4 new **PLSVs on charter** for Petrobras, 50/50 JV with DOF
- **Stones, US Gulf of Mexico**: Supply & Installation at 2,900 meter depth
- **Polyethylene plant, Texas**: Engineering & Procurement scope
- **Umm Lulu, Abu Dhabi**: major offshore development with EPCI scope



Full Year 2013 Objectives Revised: Main Elements

- Good performance in Onshore/Offshore
- Foreign Exchange translation impact on revenue and profit weighted to Subsea
- Successful subsea operations in North Sea, Canada, Brazil and Asia Pacific
- Gulf of Mexico projects pushed out to fourth quarter
- Fourth quarter Gulf of Mexico: a busier schedule than planned and new vessel (Deep Energy)

1. 3Q 2013 Operational & Financial Highlights

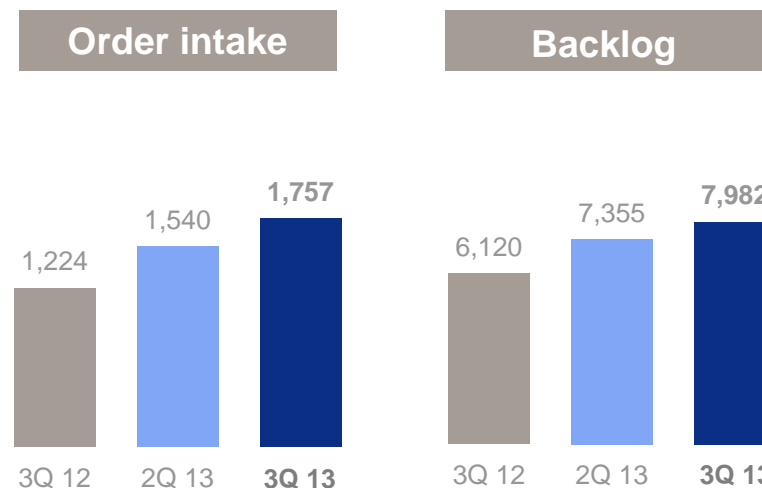


Third Quarter Order Intake

€ million

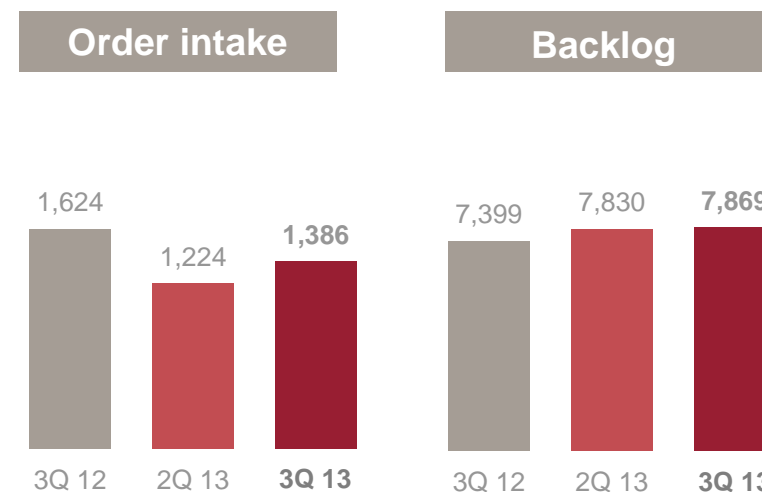
Subsea

- Stones, Shell, US Gulf of Mexico
- High-end flexible riser supply, Statoil, Norway
- Delta House, LLOG, US Gulf of Mexico
- 4 PLSV, 50/50 JV with DOF, Petrobras, Brazil
 - 300 ton top tension to be built in Brazil
 - 650 ton top tension to be built in Norway



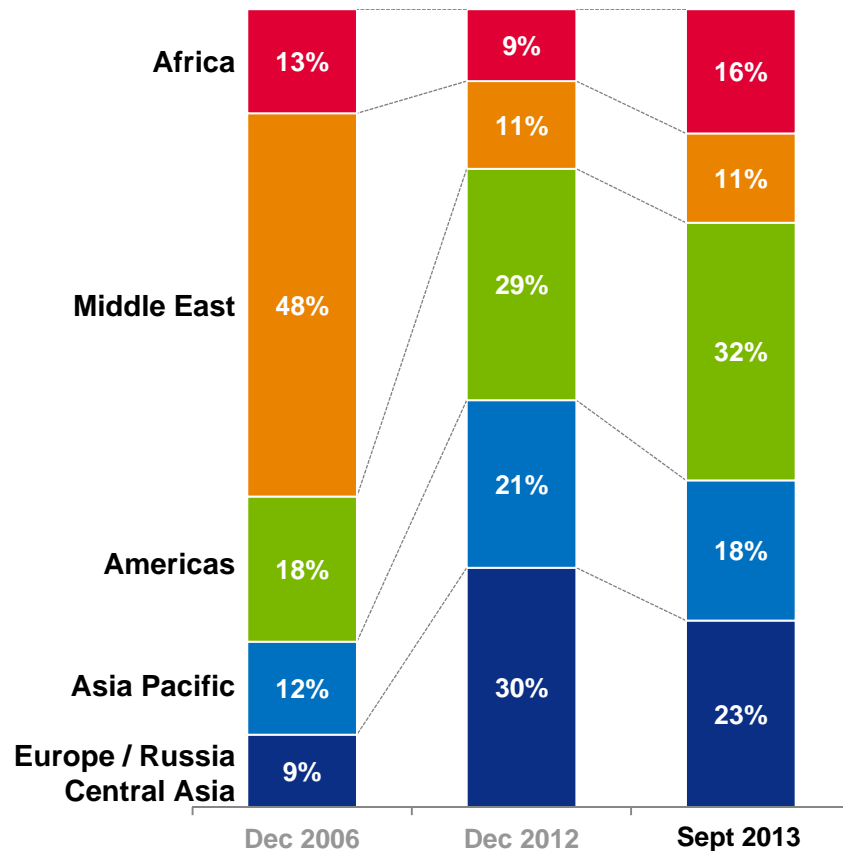
Onshore/Offshore

- Polyethylene plant, CP Chem, Texas, USA
- Ethane cracker FEED, Sasol, Louisiana, USA
- Hydrogen plant, NCRA, Kansas, USA
- Umm Lulu package 2, Adma-Opco, Abu Dhabi
- FMB platforms, Qatar Petroleum, Qatar
- Offshore project services, Petrobras, Brazil



Backlog Analysis

Backlog by Geography



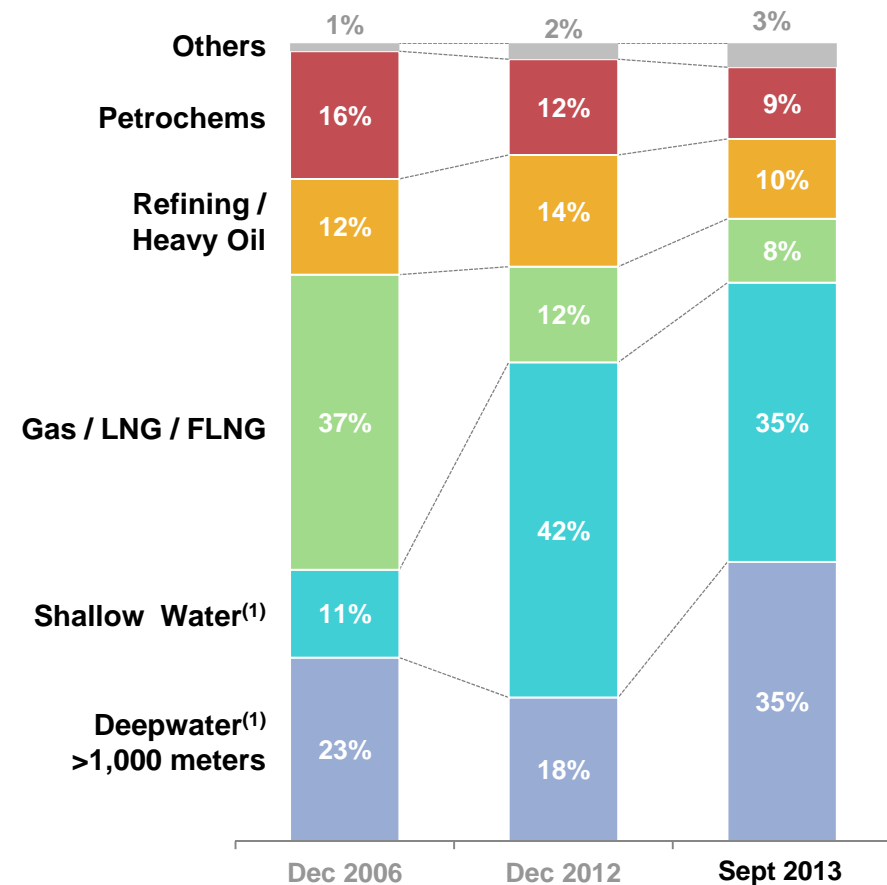
Backlog as of:

December 2006: €10.3 billion

December 2012: €14.3 billion

September 2013: €15.9 billion

Backlog by Market Split



(1) Includes offshore platforms and subsea projects

Group Financial Highlights

€ million	3Q 12 ⁽¹⁾	3Q 13	Main elements
Revenue	2,085.9	2,411.9	Foreign exchange impact on revenue: <ul style="list-style-type: none"> • ~€150 million • Essentially GBP, NOK, BRL • Impact expected in 4Q13 in same way Operating income impacts: <ul style="list-style-type: none"> • ~€30 million given currency mix weighted towards subsea activities • Impact expected in 4Q13 in same way • One-off additional depreciation • Additional employee incentive costs Financial result: <ul style="list-style-type: none"> • IAS 32/39 charges at €(12) million versus €9.5 million last year Tax rate: <ul style="list-style-type: none"> • 27% year-to-date, slightly below the usual rate
EBITDA ⁽²⁾	270.9	284.8	
<i>EBITDA Margin</i>	<i>13.0%</i>	<i>11.8%</i>	
Operating Income^{(3) (4)}	217.0	221.8	
<i>Operating Margin⁽³⁾</i>	<i>10.4%</i>	<i>9.2%</i>	
Non-Current Operating Result	(4.0)	-	
Financial Result	(5.0)	(29.4)	
Income / (Loss) before Tax	208.0	193.1	
Effective Tax Rate	28.5%	21.5%	
Net Income	147.2	150.0	
Diluted Earning Per Share⁽⁵⁾	1.22	1.24	

⁽¹⁾ Restated for retrospective application of amended IAS 19 standard "Employee Benefits" as of January 1, 2013

⁽²⁾ calculated as operating income from recurring activities before depreciation and amortization

⁽³⁾ from recurring activities

⁽⁴⁾ Includes €(5) million of purchase price allocation impact related to the acquisition of Stone & Webster Process Technology

⁽⁵⁾ diluted number of shares: 125,466,978 outstanding shares

Third Quarter Subsea Operations

€ million

2013 offshore operations on-going

- **Busy offshore campaign in Gulf of Mexico**
William Tubular Bells
Jack and Saint Malo
Walker Ridge Gathering System
- **Good progress in North Sea Canada with favorable weather**
Golden Eagle, Scotland
South White Rose Extension, Canada
Norne, Norway

Vessel utilization rate: 75%

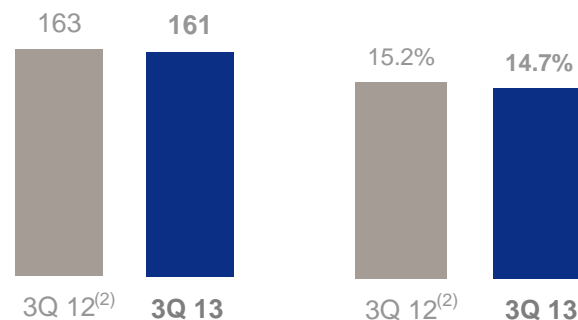
Other impacts:

- **Appreciation of Euro versus notably GBP, NOK, BRL**
- **Accelerated depreciation**
- **Push out of operations in the Gulf of Mexico**

Revenue



Operating Income & Margin⁽¹⁾



(1) from recurring activities
(2) restated

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Third Quarter Onshore/Offshore Operations

Upstream

- Malikai TLP, Malaysia
- Upper Zakum EPC 1, Abu Dhabi
- Heidelberg Spar, US Gulf of Mexico
- Aasta Hansteen Spar, Norway
- Martin Linge, Norway

Gas, LNG & FLNG

- Yamal LNG, Russia
- Prelude FLNG, Australia
- Petronas FLNG, Malaysia

Refining

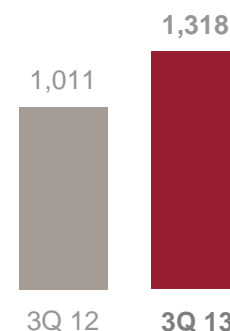
- Burgas refinery, Bulgaria
- Sulfur recovery unit, Bahrain
- Algiers refinery, Algeria

Petrochemicals

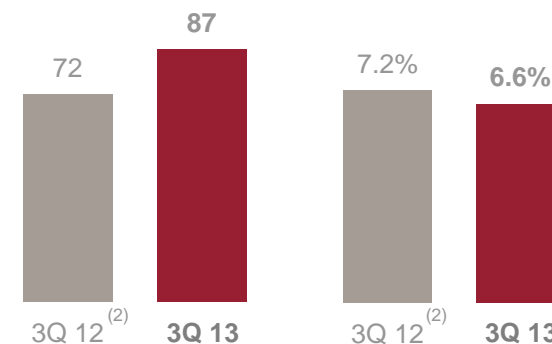
- Etileno XXI, Mexico
- Nova Polyethylene plant, Canada
- Westlake Ethylene plant upgrade, USA

€ million

Revenue



Operating Income & Margin⁽¹⁾



(1) from recurring activities
(2) restated

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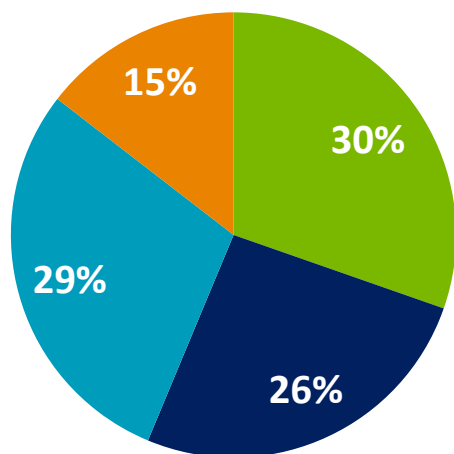
Cash flow

€ million

	3 Months	9 Months	Main elements
Net Cash beginning of period	(271.2)	183.2	<ul style="list-style-type: none"> ▪ Year-to-date cash generated from operations and 8.4% in line with operating income and net income ▪ Quarterly working capital is positive as expected - we anticipate trend will continue ▪ Capex 3Q includes €15 million for new PLSVs, €9 million in 4Q ▪ Capex full year will exceed €70 million versus €520 million initially estimated
Cash Generated from / (Used in) Operations	238.9	711.7	
Change in Working Capital Requirements	165.2	(265)	
Capital Expenditures	(175.0)	(456.5)	
Dividends paid	-	(186.0)	
Other including FX Impacts	(12.9)	(42.4)	
Net Cash Position as of September 30, 2013	(55.0)	(55.0)	

Currency Management & Translation Effects

2013 Group Revenues by Currency⁽¹⁾
(€6.9 billion year-to-date)



■ EUR ■ USD & USD pegs ■ BRL/GBP/NOK ■ Others 26 currencies

- **Group Foreign Exchange Overview:**
 - We work in ~30 different currencies
 - Non-EUR: ~70% of 2013 revenues year-to-date
- **GBP, NOK, BRL:** main movers in 3Q13, all “Subsea heavy”
- **Transaction risk** (revenue in currency A, cost in currency B) **is systematically and effectively hedged**
- **Translation effects remained and impacted us in 3Q13, these are not hedgeable**

⁽¹⁾ Reporting currency



Backlog Visibility⁽¹⁾

€ million	Subsea	Onshore / Offshore	Group
2013 (3 months)	1,014	1,385	2,399
2014	2,978	3,766	6,744
2015 and beyond	3,990	2,718	6,708
Total	7,982	7,869	15,851

⁽¹⁾ Backlog estimated scheduling as of September 30, 2013

2. Key Developments & Outlook

Umm Lulu project award to NPCC & Technip

Market: Onshore & Offshore projects in the Middle East

Partner: Consortium with NPCC for the construction of six platforms for Umm Lulu field

Combined strengths

Technip

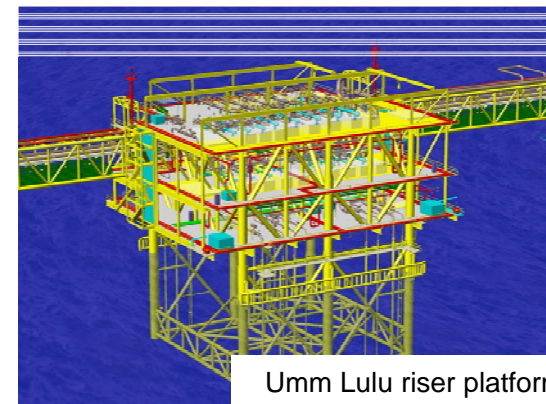
- Engineering expertise
- Unique floatover method

NPCC

- Yard near field development
- Local construction capabilities

Long lasting relationship with >10 projects since 1994

- Qatar: QGII development
- United Arab Emirates
 - Satah Full field development
 - UP 750 EPC1
 - Umm Lulu platforms
 - ...



Umm Lulu riser platform



Mussafah Yard

Long Term Partnership with Huanqiu

Market: Chinese and European procurement

Partner: China Huanqiu Contracting & Engineering Corporation (HQC), over 25 years of cooperation

Combined strengths

- Extensive engineering & procurement experience in the Oil & Gas sector
- Local market intelligence
- Effective leverage with local suppliers

Key advantages

- Enhance competitiveness in bidding by new equipment sourcing opportunities
- Broaden access to local suppliers
- Know how and procurement expertise

Recent award

- Pacific Northwest LNG FEED
- Tianjin Refinery FEED



Block SK316 project award to MMHE & Technip

Market: Offshore field development in South Asia

Partner: Shareholder in Malaysia Marine and Heavy Engineering (MMHE)

Combined strengths

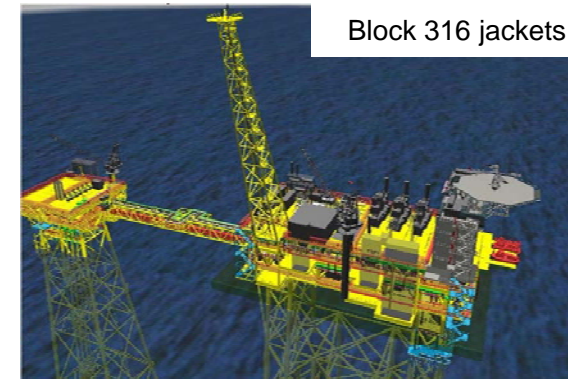
- Technip's engineering capabilities
- MMHE's Pasir Gudang yard

Key advantages

- Close to customers
- Supply chain
- Competitiveness
- National content

Achievements and recent awards

- Kikeh SPAR
- Malikai TLP
- Block SK316 platform



Block 316 jackets



Pasir Gudang yard

Business Environment

North America

- Strong drilling activity in US Gulf of Mexico
- First wave of downstream awards starting
- Proliferation of LNG FEEDs moving into EPC bidding phases

North Sea

- Larger & more complex projects continue
- Increase in platform activity & brownfield works

Middle East

- Sustained volume of activity
- Good opportunities offshore

Africa

- Strong momentum in West Africa subsea
- New discoveries to drive future onshore & offshore developments

Asia Pacific

- Multiple LNG prospects, including FLNG
- Emerging deeper water prospects
- GDP growth driving refining, petrochemicals and fertilizer investments

Brazil

- Petrobras progressing with pre-salt subsea system awards...
- ...and necessary assets including FPSOs and PLSVs

Major Developments Continue to Show Momentum

- US downstream: **CP Chem** awarded
- West Africa Subsea: **T.E.N.** awarded
- Yamal LNG
- Brazil pre-salt
- Floating LNG
- East Africa and West of Shetland





Investment Momentum to Continue for US shale Hydrocarbons

- **Stone & Webster Process Technology Acquisition:**
 - Nearly 50% of installed ethylene capacity
 - Offering 2 world-class ethylene technologies with portfolio of 150 grassroot plants
 - Clients benefit from optimized solutions and broader offer
- **Main recent awards:**
 - Ethane Cracker FEED, Sasol Chemicals
 - Polyethylene plant, CPCChem
 - Ethylene plant upgrade, Westlake
 - Freeport ethylene FEED, Dow Chemicals
 - Etileno XXI, Braskem
- **Key event:**



**Technip's Technology Day
in conjunction with our Inaugural Ethylene Forum
November 5th in Los Angeles**



Revise 2013 Full Year Objectives⁽¹⁾

- Group revenue to between ~~€~~9.3 and ~~€~~9.4 billion
- Subsea revenue lowered to around ~~€~~4.1 billion
with operating margin⁽²⁾ lowered to around 14%
- Onshore/Offshore revenue raised to around ~~€~~5.2 billion
with operating margin⁽²⁾ raised to between 6.5% and 7%

⁽¹⁾ year-to-date exchange rates

⁽²⁾ from recurring activities



Looking Ahead to 2014

- Onshore/Offshore: expect to start 2014 in line with long term target margin
- Less start-up cost for new assets compared to 2013
- Positive contribution from multi-year Subsea projects
- Schedule of new large subsea awards (including T.E.N.)
- First orders for new flexible pipe plant at Açu
- Accelerated vessel maintenance and enhancements
- Final close out of current Gulf of Mexico projects



Our Strategic Framework

**To Deliver Sustainable &
Profitable Growth**

Well diversified, profitable backlog

Key differentiating assets

Technology

Execution capability

Vertical integration

National content

Third Quarter 2013 Results



3. Annex



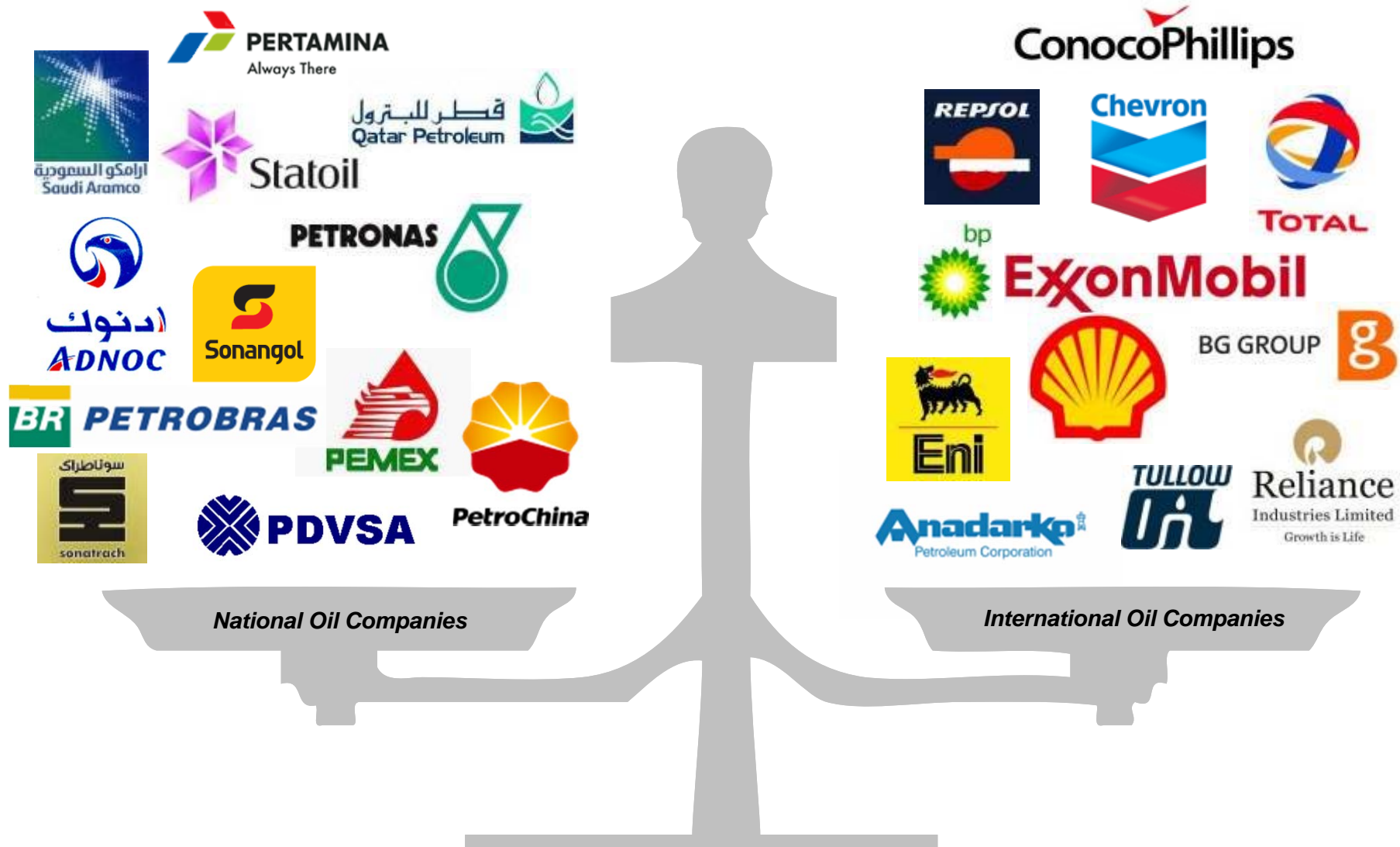
A World Leader Bringing Innovative Solutions to the Energy Industry

- A world leader in project management, engineering and construction for oil & gas, chemicals and energy companies
- Revenues driven by services provided to clients Onshore/Offshore and Subsea
- Around 38,000 people in 48 countries
- 2012 Revenues: €8.2 billion; Operating margin⁽¹⁾ of 10% for the 4th year

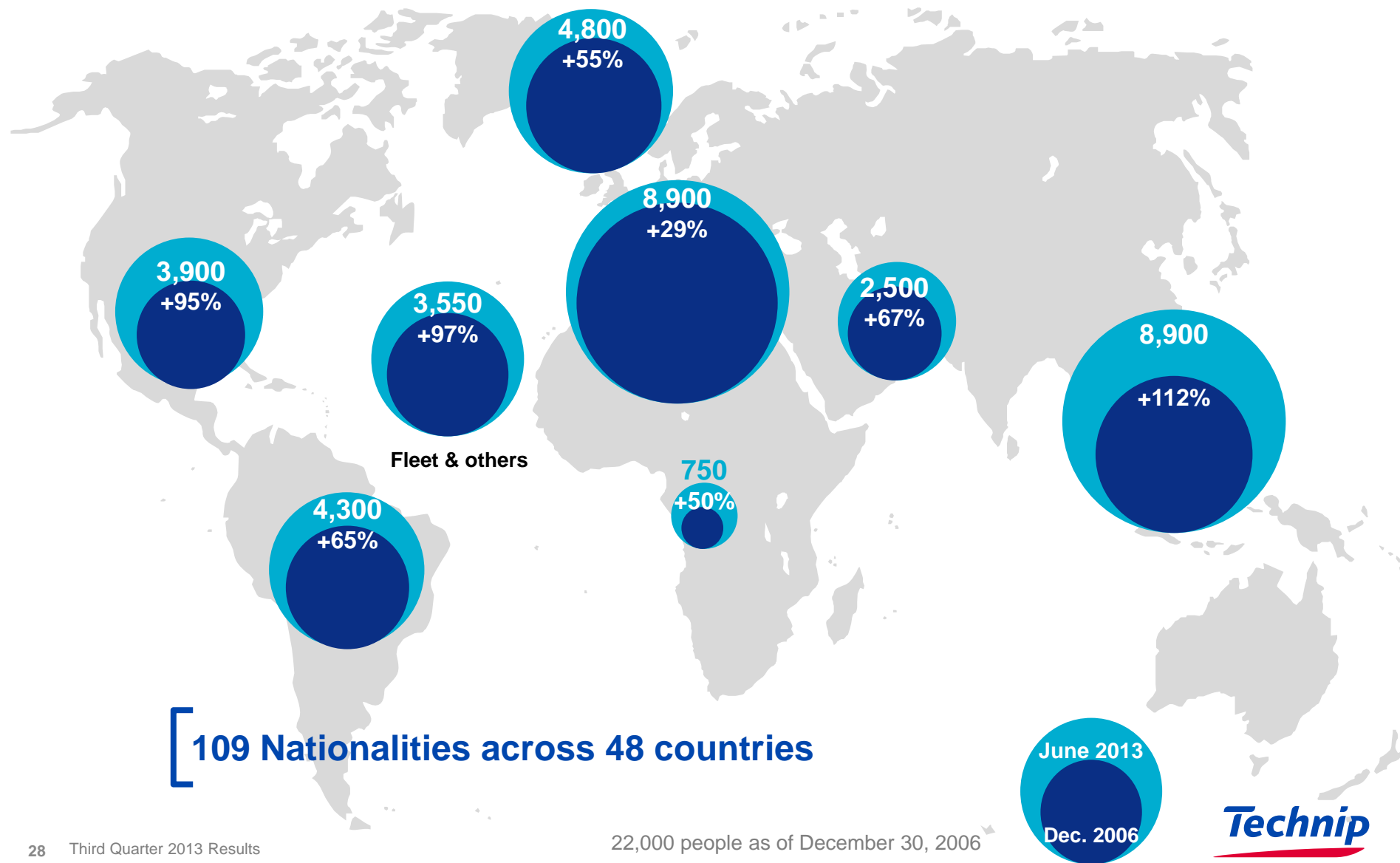


⁽¹⁾ From recurring activities

Diversified & Balanced Customer Base



Around 38,000 People Throughout the World, Growing Close to Clients



A World Leader Bringing Innovative Solutions to the Oil & Gas Industry

Subsea



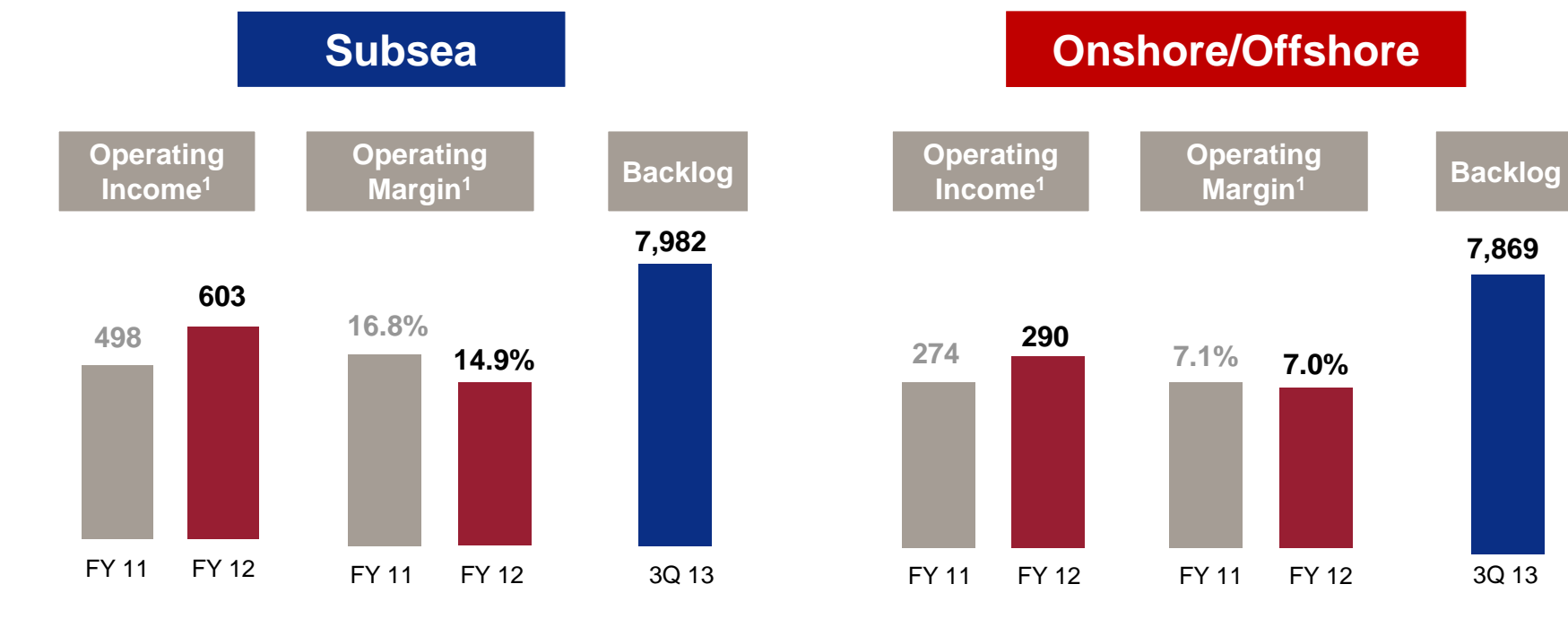
Onshore/Offshore



- **Worldwide leadership**
- **Unique vertical integration**
 - R&D
 - Design & Project Management
 - Manufacturing & Spooling
 - Installation
- **First class assets and technologies**
 - Technologically Advanced Manufacturing plants
 - High performing vessels
 - Advanced rigid & flexible pipes
 - Very broad execution capabilities
- **Proven track record with customers & business partners**
 - Engineering & construction
 - Project execution expertise
 - Early involvement through conceptual studies and FEEDs
- **Knowhow**
 - High added-value process skills
 - Proprietary platform design
 - Own technologies combined with close relationship with licensors
- **Low capital intensity**

Two Complementary Business Models Driving Financial Structure and Performance

€ million

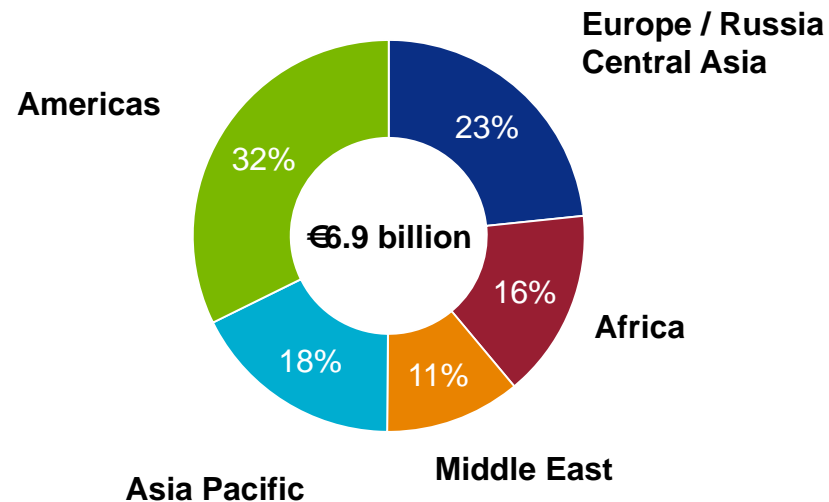


- Capital intensive: fleet and manufacturing units
- Vertical integration from engineering to manufacturing & construction

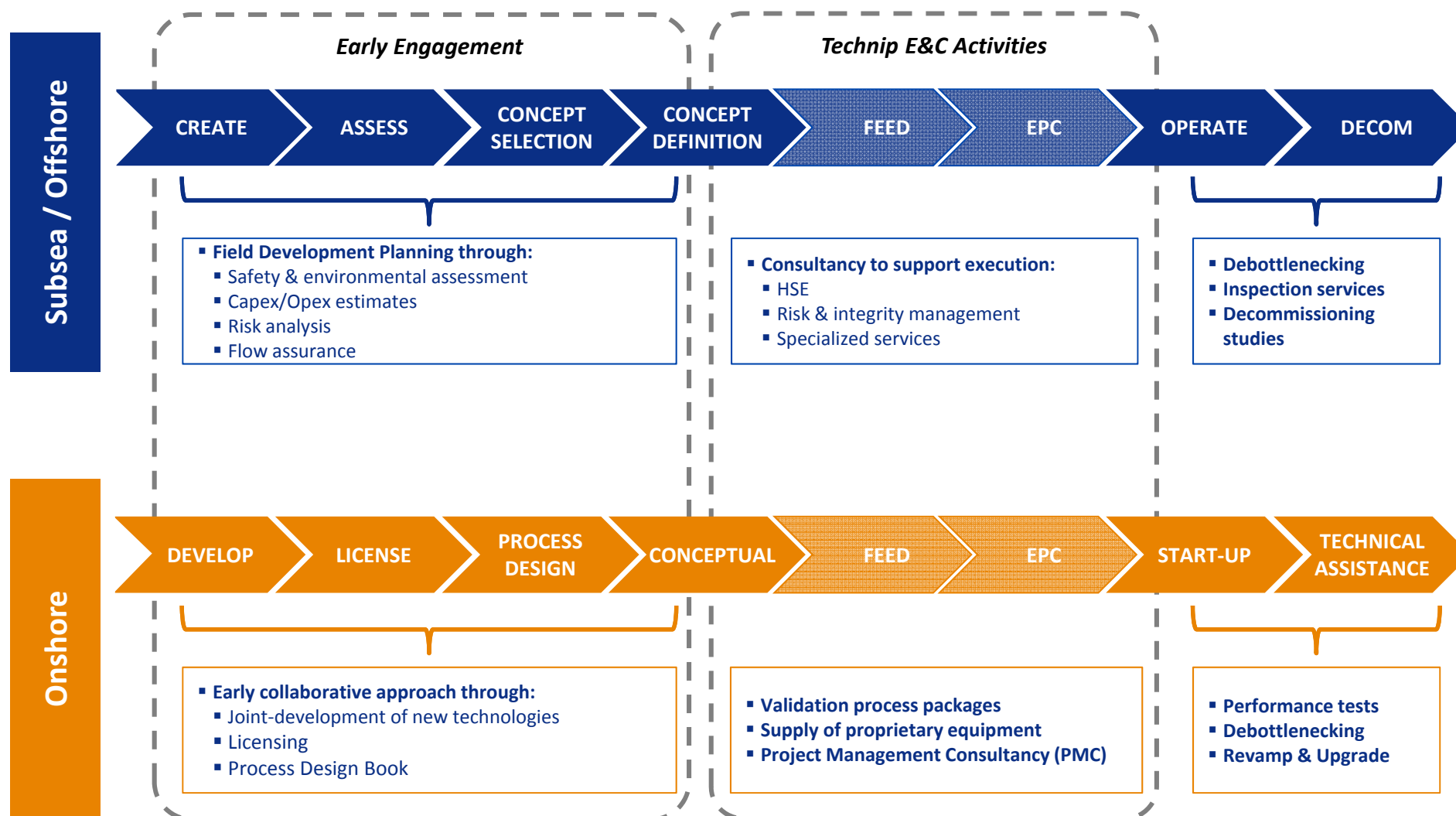
- Negative capital employed: low fixed assets
- High degree of outsourcing & sub-contracting

⁽¹⁾ from recurring activities

9 Months 2013 Revenue Split by Geography



Vertical Integration: Early Involvement Delivers Better Solutions for Customers



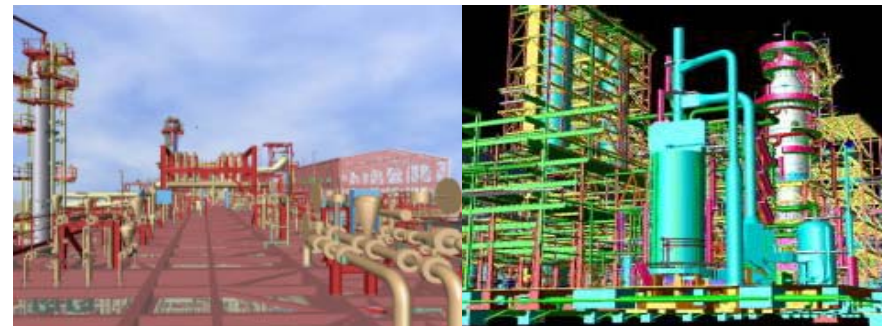
Early Involvement in Projects

FEED scope

- Optimize clients' requirements / specifications
- Define breakdown of work packages
- Assess schedule and cost

Recent FEEDs won

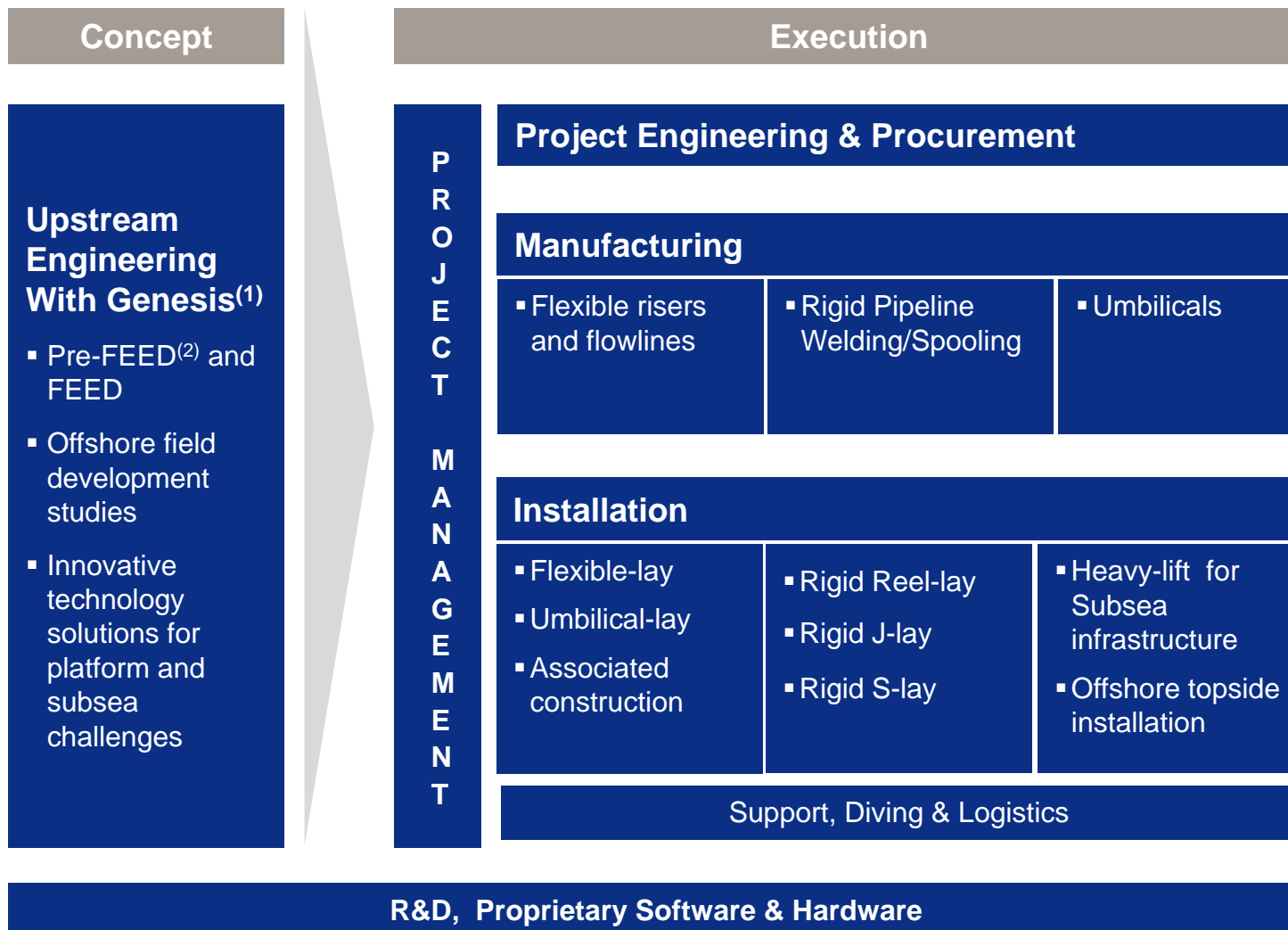
- Mosaic Fertilizer, USA
- Forest BtL, Finland
- BG Trunkline LNG, USA
- Pacific NorthWest LNG, Canada
- Mozambique Subsea
- Sasol Ethane Cracker, USA
- Ascend Propane Dehydrogenation, USA
- Sasol GTL FEED Agreement



Ongoing EPC projects where Technip had early involvement

- Etileno XXI, Mexico
- Burgas refinery, Bulgaria
- PMP, Qatar
- Upper Zakum EPC 1, Abu Dhabi
- Aasta Hansteen Spar, Norway
- Petronas FLNG 1, Malaysia
- Prelude FLNG, Australia
- Julia field, US Gulf of Mexico
- Jubail refinery, Saudi Arabia

Subsea Vertical Integration: Customer Support from Concept to Execution



⁽¹⁾ Genesis Oil & Gas Consultants, a wholly owned subsidiary of Technip

⁽²⁾ FEED: Front End Engineering Design



Delivering Best-for-Project Solutions Through Genesis



- **Genesis: A wholly owned subsidiary of Technip**
- **Provide independent, early phase engineering support to concept selection**
 - Fixed and floating platform configuration and selection
 - Subsea architecture development and component selection
- **Provide subsea engineering services from FEED through execution and operation**
 - Project management / engineering management
 - Flow assurance
 - Deepwater expertise
 - Subsea production systems
 - Pipelines & risers
 - Risk & integrity management

[**Over 1,300 dedicated Engineers and Designers**

Equipment Supply, a Key Part of Our Business

Subsea

- **Engineering and Manufacture**
 - Flexible Pipes
 - Umbilicals
- **Latest supply contract awards**
 - Iracema Sul, Brazil
 - Egina, Nigeria



Onshore

- **Design and Supply**
 - Cracking furnaces
 - High-efficiency top-fired steam reformers
- **Recent contract awards**
 - Westlake Ethylene plant, Kentucky, USA
 - NCRA Hydrogen plant, Kansas, USA
 - Hydrogen reformers, Venezuela



Providing Innovative Solutions for Offshore & Subsea Developments

Floating LNG



- Breakthrough: develop remote gas reserves
- World's first reference under construction

Spars



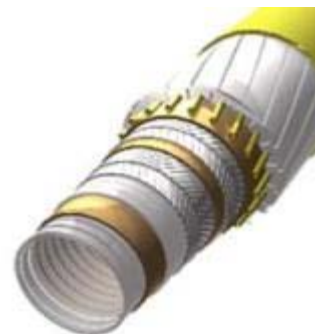
- Solution for harsh waters
- 14 delivered out of 17, plus 3 ongoing projects

Carbon Fiber Armor Flexible Pipe



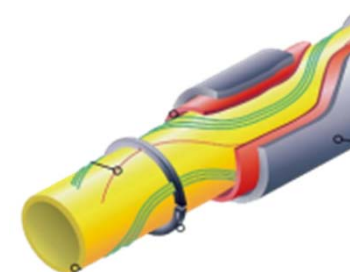
- Reduction of deepwater riser weight
- Reduce pipelay vessel capacity requirements

Integrated Production Bundle



- Improve flow assurance: multi-services and intelligent flexible pipe
- Combines gas lift, electrical cables, electrical heating, fiber optic monitoring and chemical injection services in one pipe

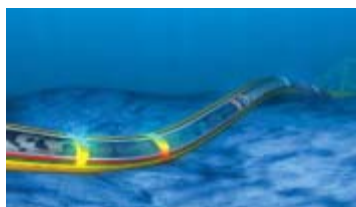
Electrically Trace Heated Pipe-in-pipe



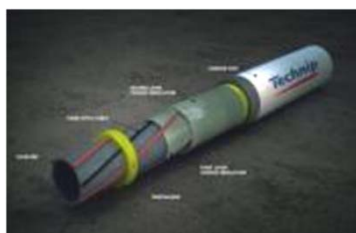
- Active insulation improving tie-backs flow assurance
- Energy effective design and cost effective installation

Well-head to Platform: Optimizing Subsea Field Architecture

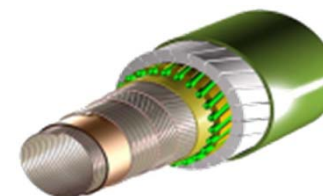
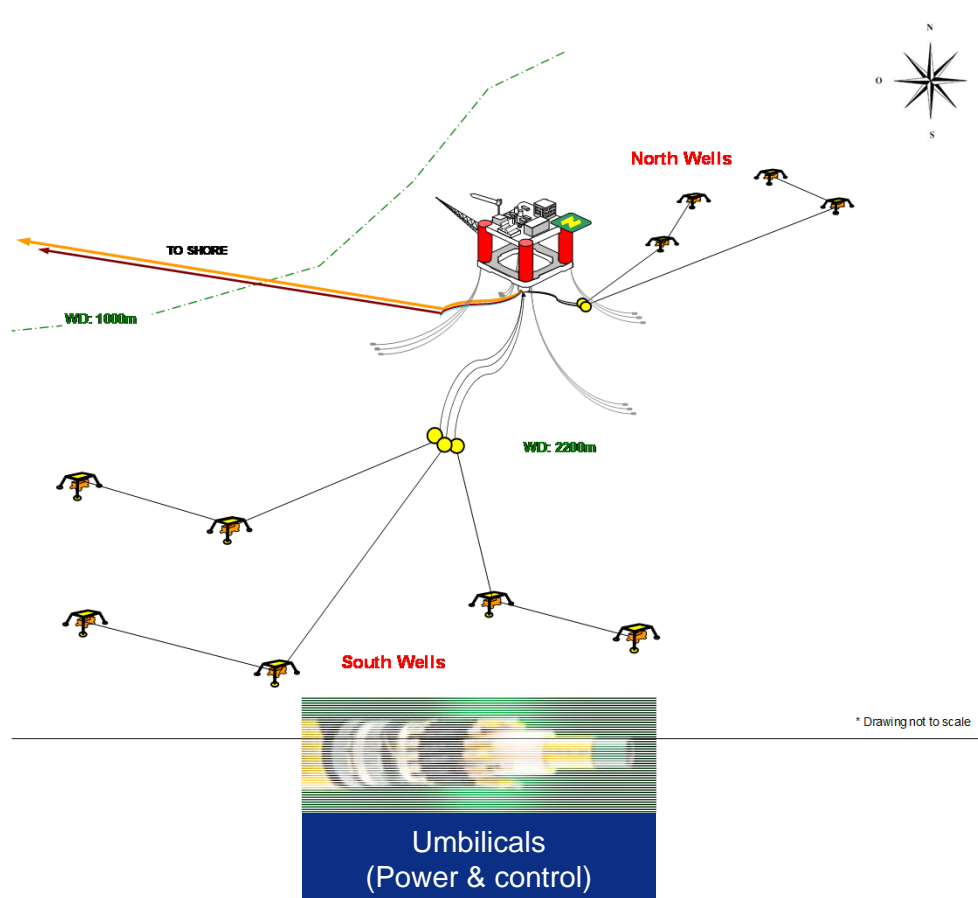
Integrating our subsea proprietary technologies and offshore platform knowhow with third party processing equipment to provide innovative development solutions



In-line Monitoring Technologies



Electrically Trace Heated Pipe-in-pipe



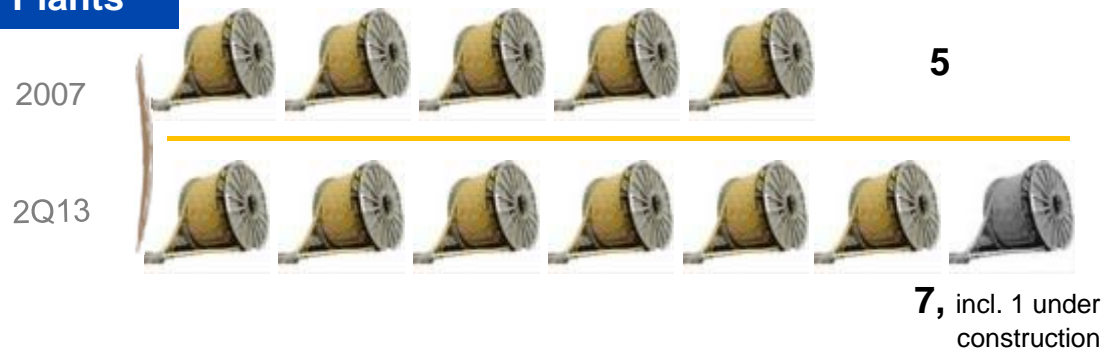
Integrated Production Bundle



Subsea Equipment (Separator & pump)

Investment in Key Subsea Assets

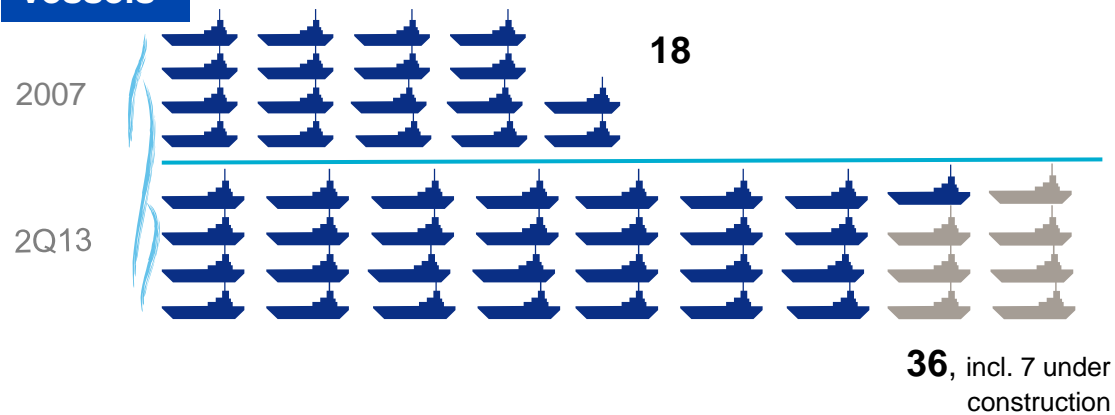
Plants



New long-term charters



Vessels



As of September 30, 2013

New Asset Delivery in 2013: Deep Energy

- Supports subsea developments in ultra deep waters (down to 3,000 m)
- Variety of cranes and winches to support operations in multiple environments
- 2 x 3,000 m work-class ROVs⁽¹⁾
- PLET handling system delivers In-Line Trees, Riser Base Gas Lift Skids, and Riser Hang Off Flex Joints
- Handles rigid pipes up to 18", flexible pipes up to 24" and umbilicals in water depths up to 3,000 m



Deep Energy ⁽²⁾

One of the largest and fastest pipelay vessels ever built

⁽¹⁾ ROV: Remotely operated vehicle

⁽²⁾ Length: 194,5 meters, Speed: 20 knots, Accommodation: 140 people

New Asset Delivery in 2013: Deep Orient

- Capable of laying flexible pipe & umbilicals in water down to 2,300 m
- Designed to remain stable in a range of loaded conditions, maximizing workability and that of the crane
- 2 work class ROVs⁽¹⁾
- 250 T active heave-compensated / constant tension crane enables the vessel to lift and install with pin-point accuracy
- Large deck space (>1,900 m²) for operations in remote locations



Deep Orient ⁽²⁾

Ideal for subsea construction and long distance flexible pipelay projects in remote locations

(1) ROV: Remotely operated vehicle

(2) Length: 135,65 meters, Speed: 13 knots, Accommodation: 120 people

Investing in Key Differentiating Assets: Long Term Charter Flexible Pipe Lay Vessels



- 4 Flexible Pipe Lay Vessels to be built by the Technip/DOF JV
 - World's largest: two 650 ton to be built in Norway⁽¹⁾
 - National content: two 300 ton to be built in Brazil⁽¹⁾

⁽¹⁾ laying capacities

New Asset Delivery in 2013: Açu Plant

One of the most technologically advanced plants ever built

- High-end flexible manufacturing plant dedicated to pre-salt development
- High-tech large diameter flexible pipes
- 3,000 meters water depth for new frontiers
- Expanding Brazil's national content
- Initial start-up at end of 2013
- Plant construction & machinery delivery on-going and on time
- >150 employees gaining experience at Vitória



Açu plant in Brazil

Flexible Pipe Manufacturing Plants

Flexi France
Le Trait, France



Asiaflex Products
Tanjung Langsat, Malaysia



Flexibrás
Vitória, Brazil



Port of Açu
Açu, Brazil



Umbilicals Manufacturing Plants



Offshore Manufacturing & Logistic Bases



Mobile, Alabama, USA



Orkanger, Norway



Evanton, UK



Carlyss, Louisiana, USA



Dande, Angola



Port of Angra, Brazil

High Performing Fleet

Flexible Lay & Construction 15 units

Deep Orient



Skandi Niteroi & Vitoria



2 x 550t PLSVs¹



4 New PLSVs¹



J-Lay Rigid Reel Lay 4 units

Deep Energy



Deep Blue



Apache II



Chickasaw



S-Lay Heavy Lift 4 units

G1200



G1201



Hercules



Iroquois



Diving Multi Support Vessel 13 units

Skandi Arctic



Skandi Achiever



Global Orion



Alliance



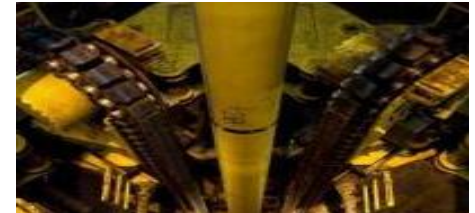
¹ Part of 7 vessels under construction

Ultra-Deepwater Challenges

Deeper water and
heavier pipes



Vessels with higher tension pipe
laying capacities



Heavier subsea equipment



Vessels with higher
lifting/abandonment capacity



Larger developments
with contracting interfaces
increasingly difficult to manage
by operators



Increasing use of EPCI contracts
requiring extensive project
management and execution
experience



Increasing
QHSE¹ requirements



State-of-the-art vessels and
experienced project
management required



¹ Quality, Health, Safety & Environment

Helping Clients to Develop Ultra-deepwater Fields

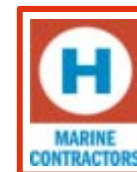
Technip

- Geographical footprint covers key subsea markets worldwide (engineering, sales & business development, yards, spoolbases, flexible & umbilical plants)
- Track record in engineering & project management of complex projects
- Financial strength to endorse large contract responsibility



- Installation capabilities for Ultra-Deepwater
- Extensive track record of fabrication and installation of heavy and specialized pipelines
- Capabilities for remote areas lacking infrastructure, thanks to liftable reel-lay system

Technip



Unique set of capabilities for ultra-deepwater market:

- Experienced engineering & project management
- High capacity vessels
- State-of-the-art laying technologies (J-, Reel-, S- and Flex-Lay)
- Logistic and construction network (yards, plants)
- Sales & business development network

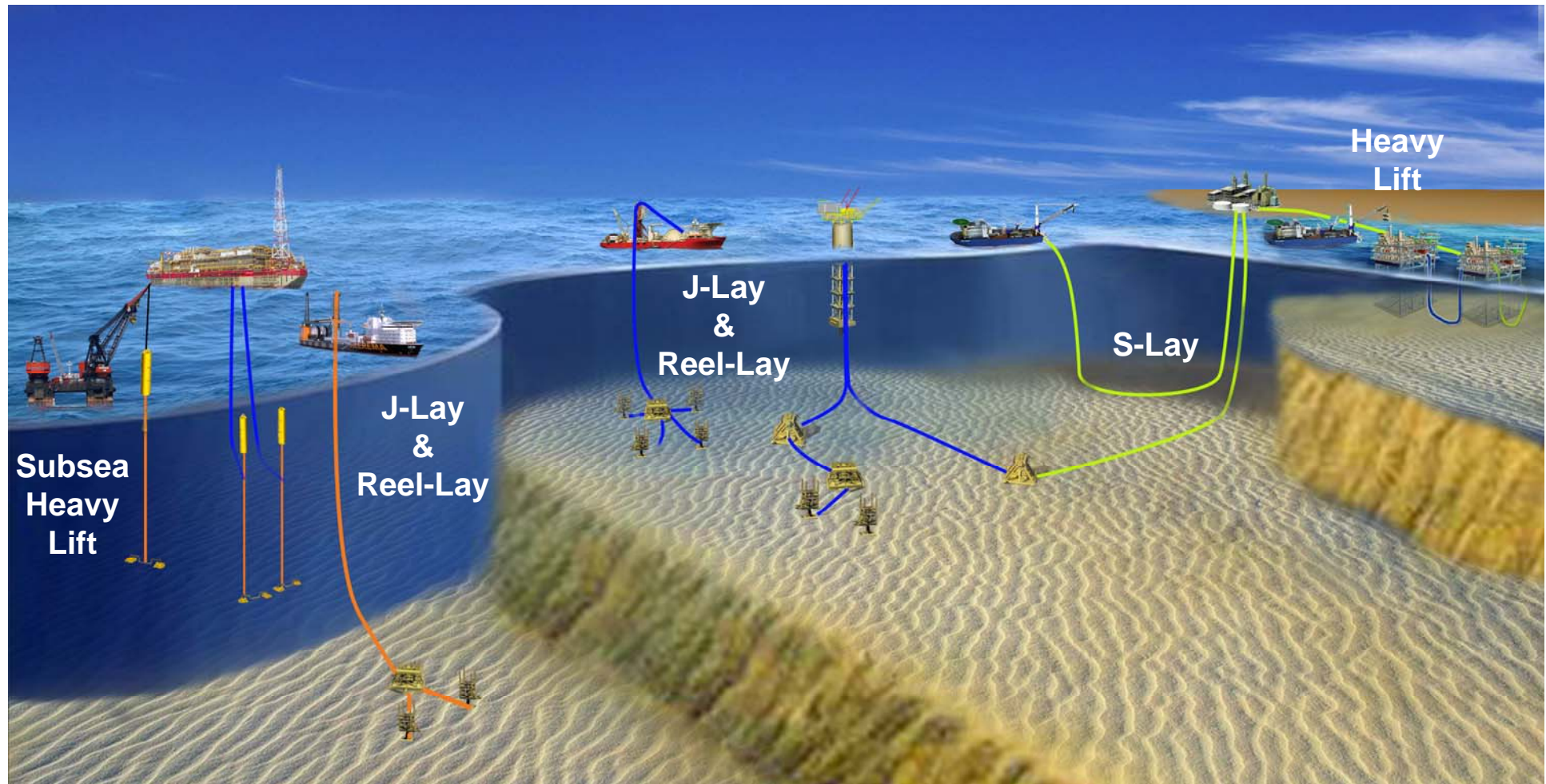
Commercial Alliance with Heerema

- 5-year worldwide alliance agreement combining capabilities for EPCI projects in ultra-deepwater
- Working together through ad-hoc JV, consortiums or subcontract arrangements to best answer client requirements
- Alliance effective immediately on an exclusive basis
- First successes expected in 2014, with offshore phases in 2015 and beyond



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Very Broad Execution Capabilities in Subsea



Ultra-deep water infield lines
(Very high tensions: alliance with Heerema)

Deepwater infield lines

Deep-to-shore

Technip

Onshore/Offshore Key Markets

Onshore Downstream Unique Position



Petrochemical &
Ethylene



Refining



LNG & GTL



Fertilizer

Expertise in Full Range of Offshore Facilities



Floating LNG



Spar



Fixed platform

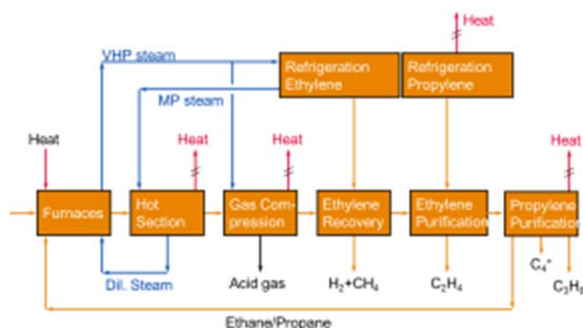


FPSO

Technology Strength Diversifies Our Revenue

Process Technologies

Licenses



- Licensed proprietary technologies chosen at early stage of projects

<US\$5 million*

Process Design / Engineering



- Process design packages / engineering to guarantee plant performance
- Assistance to plant start-up and follow-up during plant production

<US\$50 million*

Proprietary Equipment

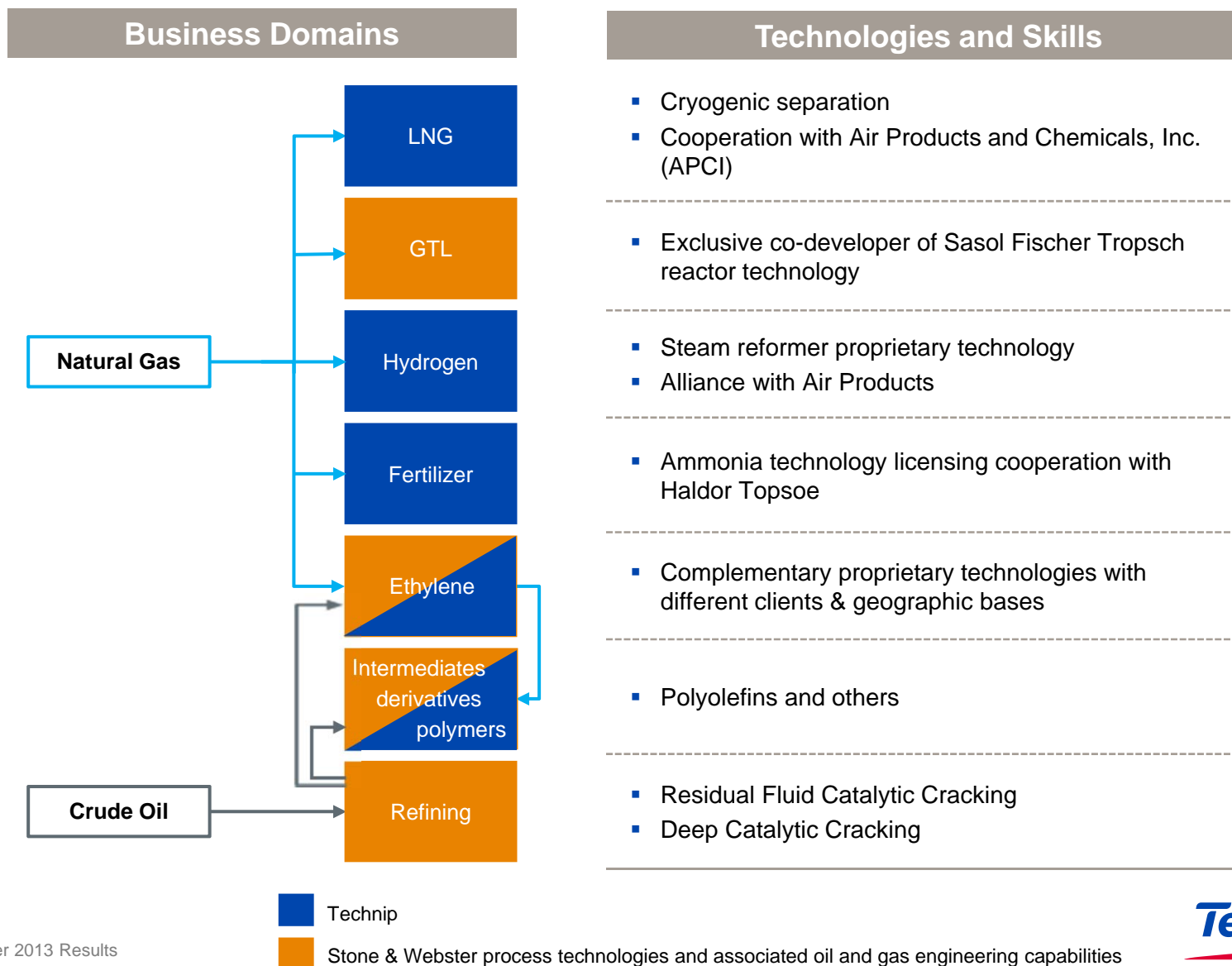


- Design, supply and installation of critical proprietary equipment

~US\$50 million*

* Project size order of magnitude

Stone & Webster Process Technologies: Enhanced Portfolio of Downstream Technologies



Technip Stone & Webster Process Technology

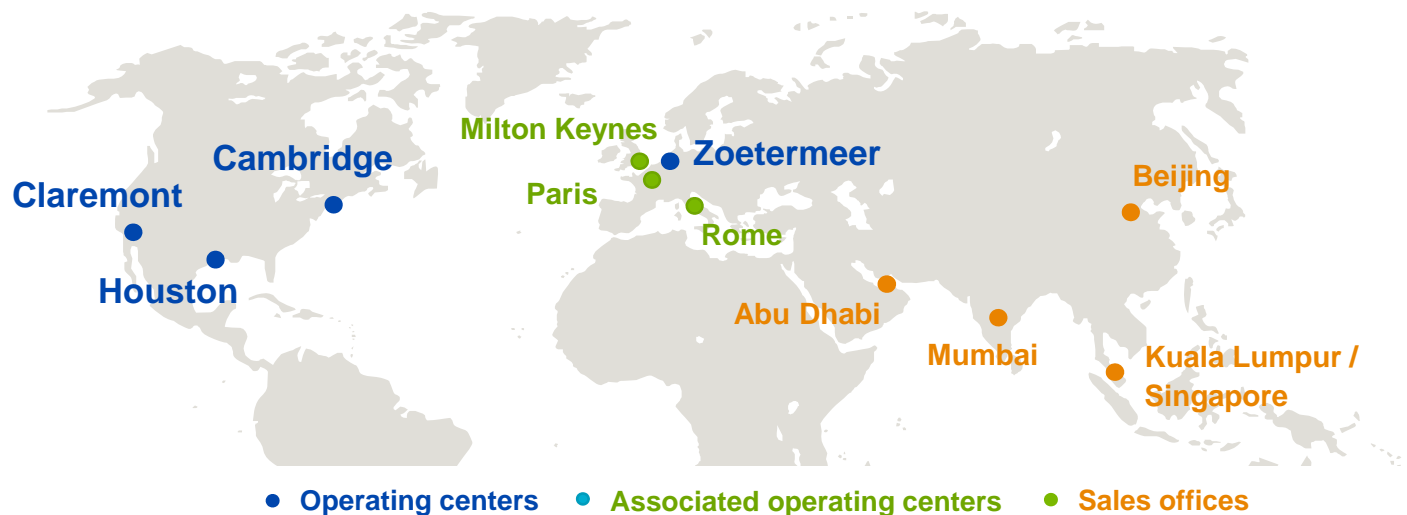
Leading Position in Growing Markets

	Strong Track Record	Recent Key Projects
S&W Ethylene	<ul style="list-style-type: none"> ~35% installed capacities with ~120 references ~25% of licensing over the past 10 years 	<ul style="list-style-type: none"> CP Chem cracker, USA Braskem Comperj petrochemical complex, Brazil
Technip Ethylene	<ul style="list-style-type: none"> ~25% of installed capacities over the past 10 years including 7 EPC 	<ul style="list-style-type: none"> Braskem / Idesa Ethylene XXI, Mexico Reliance cracker, India
Petrochemicals	<ul style="list-style-type: none"> Leading position around key proprietary technologies¹ through Badger JV 	<ul style="list-style-type: none"> EBSM¹: El Dekila Egyptian Polystyrene Prod. Co., Egypt Cumene: Lihuayi Weiyuan Chemical Co. Ltd., China
GTL	<ul style="list-style-type: none"> Strong track-record and technology partnership with Sasol 	<ul style="list-style-type: none"> Sasol Uzbekistan GTL, Uzbekistan Sasol Oryx plant, Qatar
Refining	<ul style="list-style-type: none"> Resid FCC²: world leader, >75 references DCC²: unrivalled performance, >10 references 	<ul style="list-style-type: none"> Resid FCC²: Takreer, UAE DCC²: Petro-Rabigh, Saudi Arabia & IRPC, Thailand
Hydrogen	<ul style="list-style-type: none"> World leader with ~40% market share, inc. alliance with Air Products, >240 references 	<ul style="list-style-type: none"> McKee & Memphis refineries, USA Petrochina Chengdu refinery, China

⁽¹⁾ Ethylbenzene / Styrene Monomer (EBSM), Cumene, Bisphenol A (BPA)

⁽²⁾ RFCC: Resid Fluid Catalytic Cracking. DCC: Deep Catalytic Cracking

Worldwide Organization Dedicated to Downstream Technologies



■ Technip Stone & Webster Process Technology

- Team of ~1,200 people with specialists from both companies
- Cutting edge technologies in refining, hydrogen, ethylene, petrochemicals & GTL
- ~€400 million of revenue on a pro forma basis

■ Why

- Reinforce Technip's position as a technology provider to the downstream industry, with positive feedback from clients
- Additional revenue streams from enhanced technology and high-end proprietary solutions
- Strengthened commercial relationship with clients at early stages of projects

FLNG¹, an Innovative Solution for our Customers

- Floating LNG moving from concept to reality
- 2 facilities under construction after FEED completion
- Several conceptual studies for various clients

- **Shell FLNG**

- 15 year master agreement
- LNG capacity: 3.6 mtpa
- Prelude FLNG in Australia under construction



- **Petronas FLNG**

- LNG capacity: 1.2 mtpa
- Offshore Malaysia
- Floating LNG 1 under construction by Technip



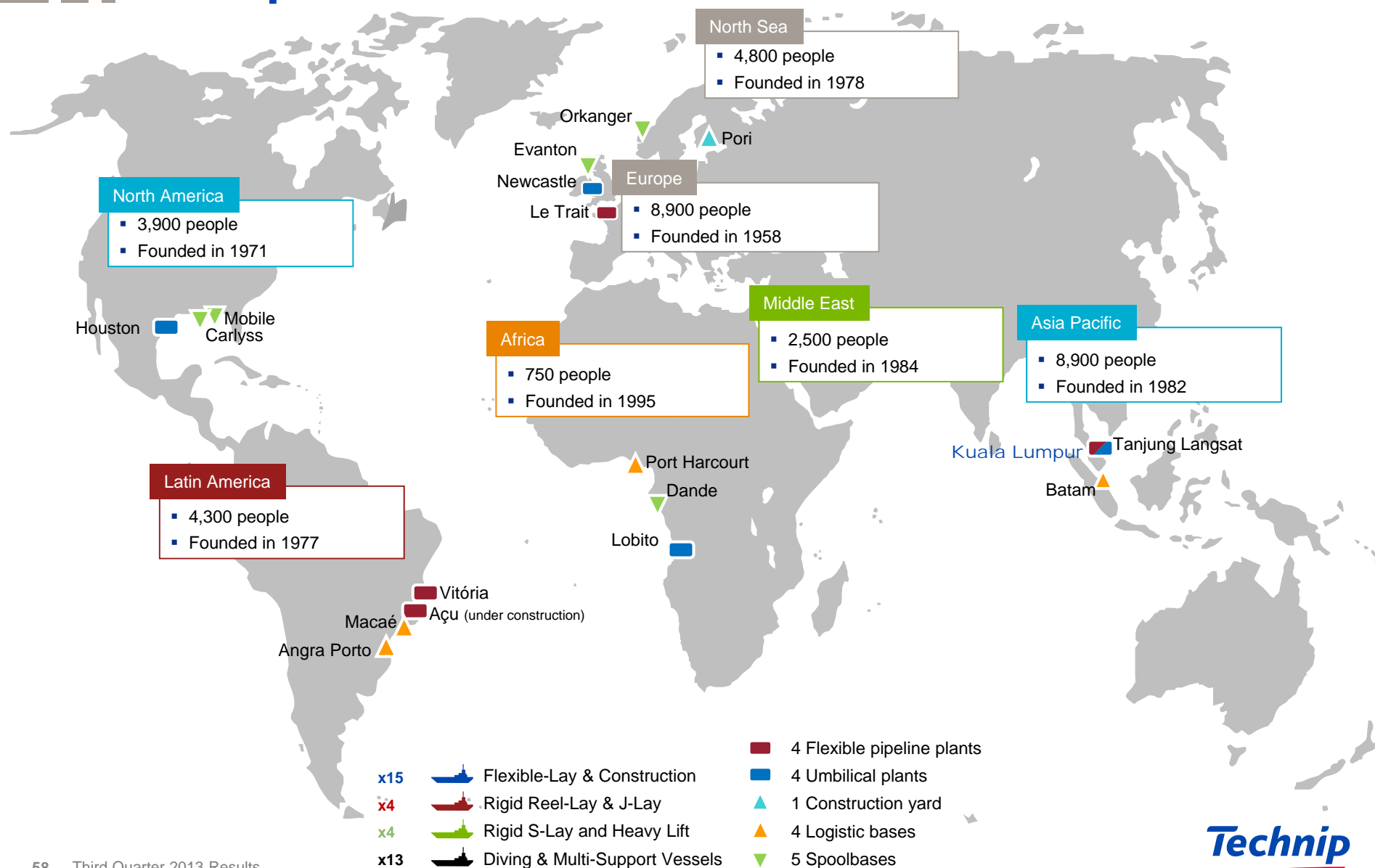
- **Petrobras FLNG**

- LNG capacity: 2.7 mtpa
- Pre-salt basin, Brazil
- Design competition won by Technip



(1) Floating Liquefied Natural Gas

Global Business with Unique Multi-Local Footprint...



Asia Pacific: Dedicated Assets for High Potential Market

Assets & Activities

- **Engineering & project management centers**
- **Flexible/umbilical manufacturing plant:** Asiaflex, Malaysia, 1st and only one in Asia
- **Logistic base:** Batam, Indonesia
- **Fabrication yard:** MHB¹, Malaysia, with solid platform track record,
- **Vessel**



G1201



Deep Orient

Key Projects

- Woodside GWF, Subsea, Australia
- Prelude FLNG, Onshore/Offshore, Australia
- FLNG FEED, Onshore/Offshore, Malaysia
- Biodiesel plant, Onshore/Offshore, Singapore

¹ 8.5% participation

² Operating partly in Asia Pacific

Technip in Asia Pacific

- ~8,900 people
- Founded in 1982



Asiaflex, Malaysia

- Regional Headquarter / Operating centers
- Flexible & umbilical manufacturing plant
- ▲ Logistic base

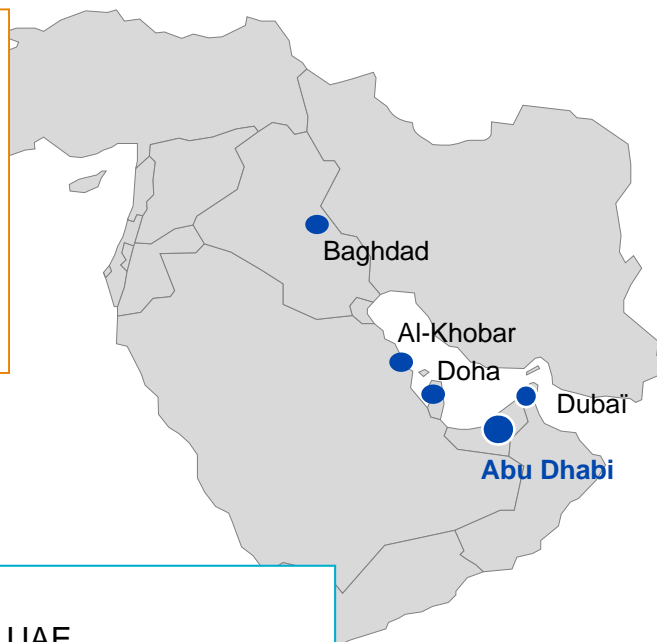
As of June 30, 2013

Technip

Middle East: Largest Engineering Capacity in the Region

Assets & Activities

- Engineering & project management centers
- Wide range of services: from conceptual and feasibility studies to lump sum turnkey projects
- Construction methods center & supervision hub



Technip in Middle East

- ~2,500 people
- Founded in 1984

Key Projects

- OAG Package 1 on Das Island Facilities, UAE
- ASAB 3, UAE
- Khafji Crude Related Offshore, Saudi Arabia and Kuwait
- Upper Zakum 750K FEED, UAE
- KGOC Export Pipeline, Saudi Arabia and Kuwait



Asab 3, UAE



Upper Zakum 750+, UAE
As of June 30, 2013

North America: Solid Reputation With Enhanced Portfolio of Downstream Technologies

Assets & Activities

- **Engineering & project management centers with Subsea, and Onshore/Offshore capabilities**
- **Spoolbases**
 - Mobile, Alabama
 - Carlyss, Louisiana
- **Umbilical plant**
 - Channelview, Texas
- **Vessels**

Deep Blue¹



Deep Energy¹



Key Projects

- 500 ktpa polyethylene plants, Texas, USA
- Heidelberg spar, Gulf of Mexico
- Stones gas pipeline, US Gulf of Mexico
- BP 10-year spar agreement, Gulf of Mexico
- Shell subsea engineering frame agreement with Genesis, US & Brazil

North America

- ~3,900 people
- Founded in 1971



- Regional Headquarter / Operating centers
- Manufacturing plants (umbilicals)
- ▼ Spoolbases

¹ Operating partly in the Gulf of Mexico



Lucius Spar, Gulf of Mexico



Mobile spoolbase, USA



Duco umbilical plant, USA

As of September 30, 2013

Technip

North Sea Canada: Market Leadership in a Growing Market

Assets & Activities

- **Engineering & project management centers**
- **Spoolbases**
 - Orkanger, Norway
 - Evanton, UK
- **Steel tube/thermoplastic umbilical plant**
 - Duco Newcastle, UK
- **Yard:** Pori, Finland, specialized in Spar platforms fabrication
- **Offshore wind:** headquarters in Aberdeen, UK
- **Vessels**



Skandi Arctic



Apache II



Alliance



Wellservicer



Orelia

Technip in North Sea

- ~4,800 people
- 1st office founded in 1978



Pori, Finland

Key Projects

- Quad 204, EPCI, UK
- Islay, ETH-PIP¹ EPCI, UK
- Åsgard Subsea Compression, Norway
- Åsgard Hot Tap, 1st remote retrofit tee hot-tap operation, Norway
- Bøyla, PIP² EPCI, Norway

- Regional Headquarter / Operating centers
- Manufacturing plants (umbilicals)
- ▲ Construction yard
- ▼ Spoolbases

As of June 30, 2013

¹ ETH-PIP: Electrically Trace Heated Pipe-In-Pipe

² PIP: Pipe-In-Pipe

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Brazil: Building upon Solid & Profitable Business

Differentiating Assets & Activities

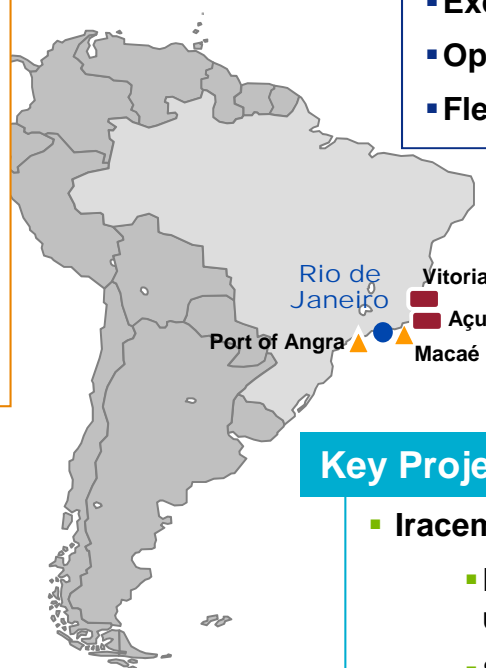
- **Wide range of assets:**
 - High-end manufacturing plants: Flexibras and Açu (world's most technologically advanced plant)
 - Six Flexible Pipelay vessels (PLSVs) on long-term charters including:
 - two Brazilian built
 - two 550 ton under construction
- **Commitment to R&D:** taking pre-salt development further
- **Vertical integration:** providing supply chain & logistic solutions



Açu, Brazil



Skandi Niteroi

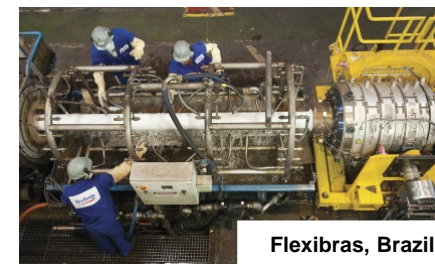


- Regional Headquarter / Operating centers
- Manufacturing plants (flexible pipelines)
- ▲ Port and Logistic bases

Technip in Brazil

+35 years

- ~4,300 People
- Founded in 1977
- Exceed national content requirements
- Operational discipline
- Flexible supply expertise



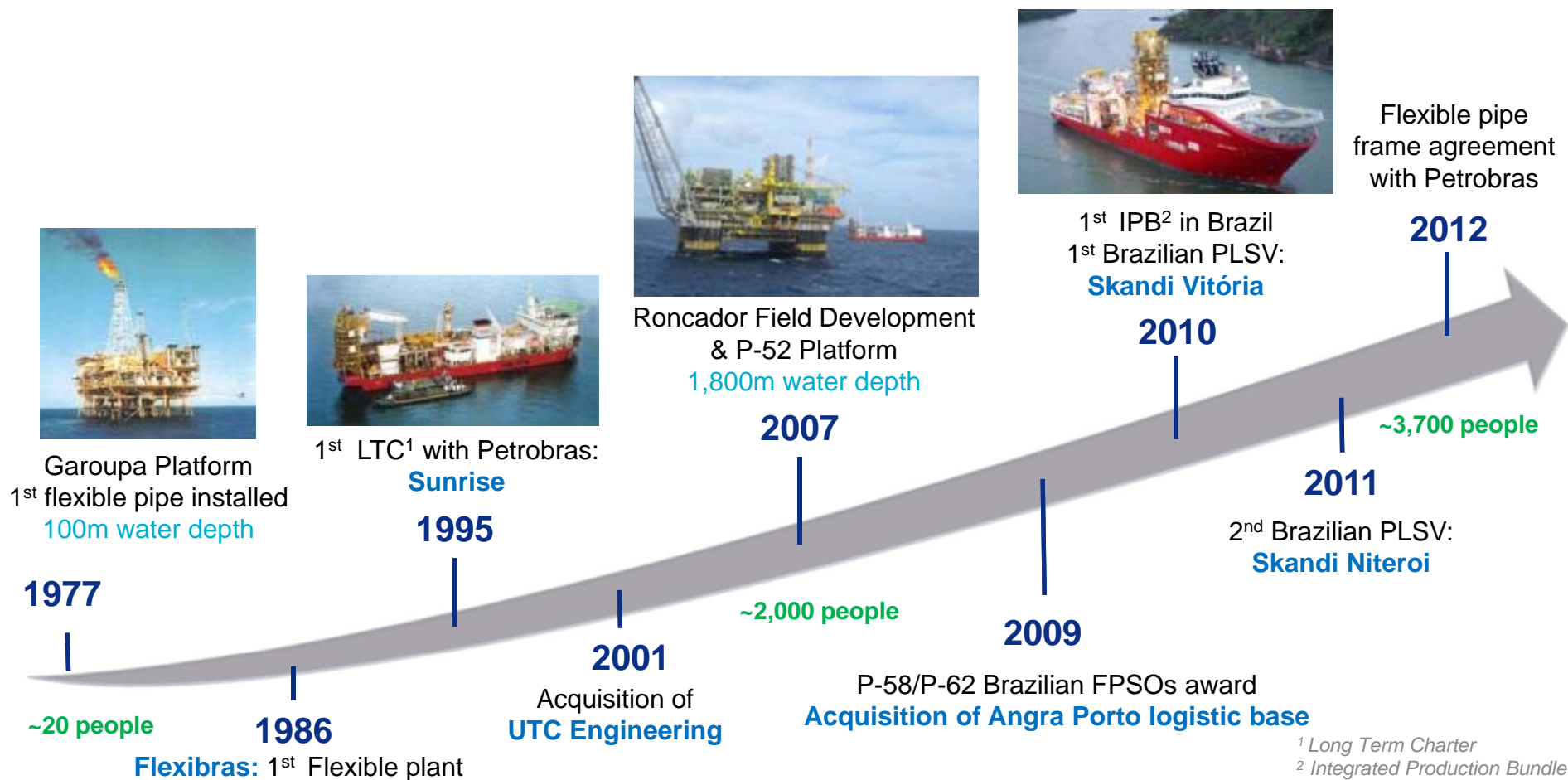
Flexibras, Brazil

Key Projects & Awards

- **Iracema Sul, Sapinhoá & Lula Nordeste**
 - Flexible pipe supply for ultra-deep pre-salt development
 - Strengthening capacity to serve fast growing Brazilian subsea market
- **P-76 FPSO**
- **Papa Terra Integrated Production Bundle**

Technip

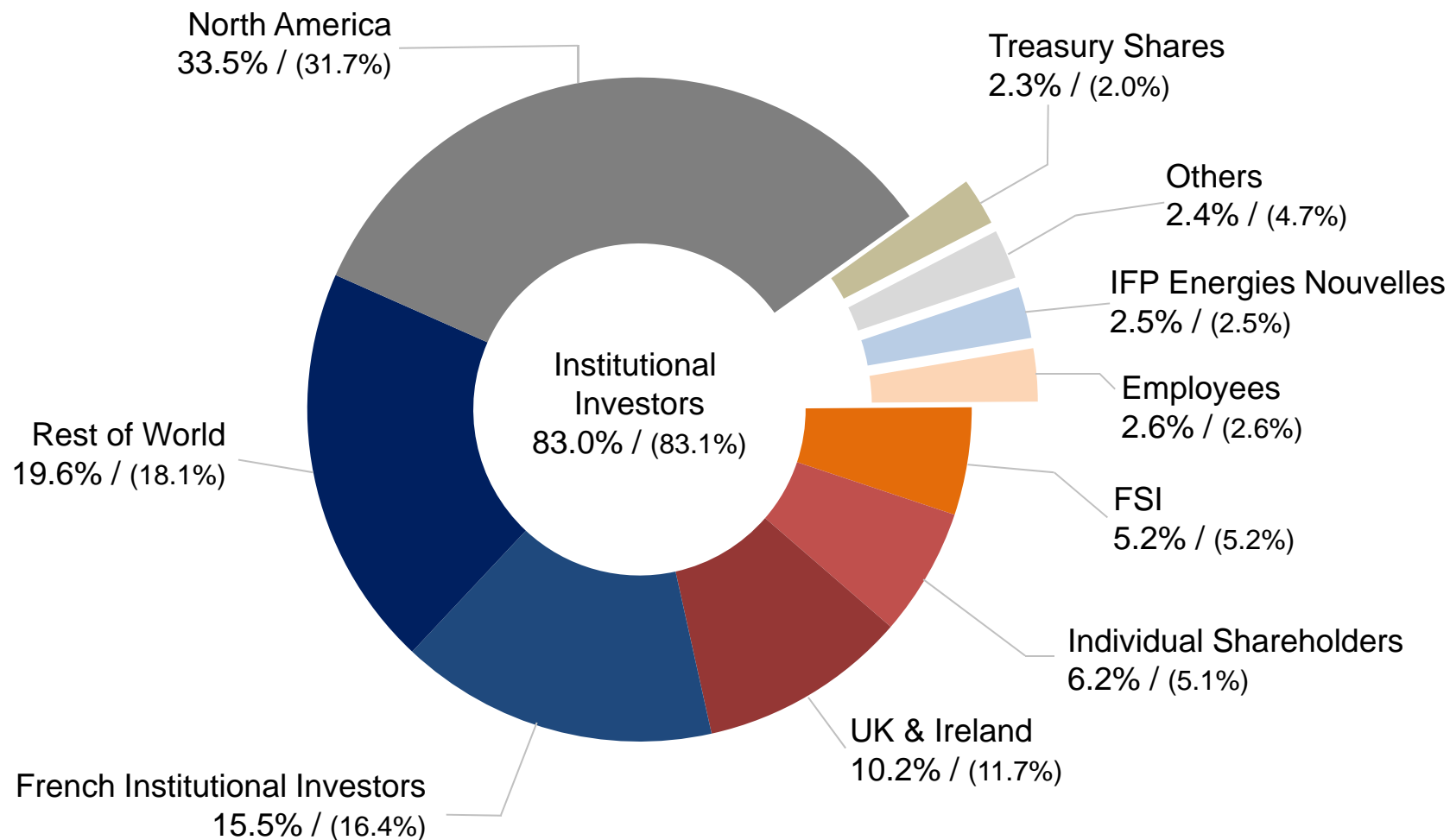
Technip in Brazil: Steady Development to Provide Unmatched Local Content



As of June 30, 2013

Technip

Shareholding Structure, May 2013 (Nov. 2012)



Listed on NYSE Euronext Paris

Source: Thomson Reuters, Shareholder Analysis, May 2013

Third Quarter 2013 Results



Technip's Share Information



Euronext

NYSE Euronext

ISIN: FR0000131708

Bloomberg: TEC FP

Reuters: TECF.PA

SEDOL: 4874160

OTC ADR ISIN: US8785462099

OTCQX: TKPPY

Convertible Bonds:

OCEANE 2010 ISIN: FR0010962704

OCEANE 2011 ISIN: FR0011163864





Technip has a sponsored Level 1 ADR

Bloomberg ticker: TKPPY

CUSIP: 878546209

OTC ADR ISIN: US8785462099

Depository bank: Deutsche Bank Trust Company Americas

Depository bank contacts:

ADR broker helpline: +1 212 250 9100 (New York)

+44 207 547 6500 (London)

e-mail: adr@db.com

ADR website: www.adr.db.com

Depository bank's local custodian: Deutsche Bank Amsterdam